

# Broadband for a mobile planet



## BGAN Prepaid Solutions 2007





# Features of BGAN Prepay

 Voice (one FLAT rate for calling fixed and cellular networks)

 Data (Standard IP, streaming is NOT supported)

 SMS

Two Prepay Packages available:

- 12 month
- 4 month

Minimum top-up value for user during each commitment period.

Minimum usage value for user during each commitment period.





# Features of BGAN Prepay

- One global price for voice calls to both fixed and cellular destinations.
- Rollover of Top Ups allowed.
- No automatic disconnection if inactive after commitment period.
- Reactivation charge of \$45 for users that have a zero balance longer than one calendar month.
- BGAN SIM cards can only be refilled with PIN codes from same VDP.

E.g. X SAT Customer could use PIN codes issued by X SAT.





# 12 months Package.

**Validity:** 12 months

**SIM + Start-up PIN:** \$499.00

*Start-up PIN (pre-loaded on SIM) includes activation charge and \$455 worth of airtime (can be used for both Data (Mb) and Voice), which is also the minimum usage for the first commitment period.*

*Upon activation \$45 will be written off as activation fee.*

**Minimum Usage:** \$500.00

*Minimum amount a user has to use during 12 months. Otherwise it will be written off by end of 12 months.*

*After 12 months, a user has to top-up an account with minimum usage amount (500 USD), otherwise, the SIM card will be deactivated.*

*PINs Available for use:  
500USD/575USD/1,000USD/5,000USD/10,000USD*

**Note:** SIM Cards are Idle at time of Purchase. Activation will be done upon request within 24 hours.

## Services:

**Background IP** \$ 7.15/MB

## **Voice**

**-Fixed & Cellular** \$ 1.05/min

**-BGAN to BGAN** \$ 0.75/min

**-Voicemail** \$ 0.75/min

**SMS** \$0.38/message





# 4 months Package

**Validity:** 4 months

**SIM + Start-up PIN:** \$199.00

*Start-up PIN (pre-loaded on SIM) Includes activation charge and \$155 worth of airtime (can be used for both Data (Mb) and Voice), which is also the minimum usage for the first commitment period.*

*Upon activation \$45 will be written off as activation fee.*

**Minimum Usage:** \$200.00

*Minimum amount a user has to use during 4 months. Otherwise it will be written off by end of 4 months.*

*After 4 months, a user has to top-up an account with minimum usage amount (200USD), otherwise, the SIM card will be deactivated.*

*PINs Available for use:  
200USD/230USD/500USD/575USD/1,000USD/5,000USD/  
10,000USD*

**Note:** SIM Cards are Idle at time of Purchase. Activation will be done upon request within 24 hours.

## Services:

**Background IP** \$ 7.15/MB

## **Voice**

**-Fixed & Cellular** \$ 1.05/min

**-BGAN to BGAN** \$ 0.75/min

**-Voicemail** \$ 0.75/min

**SMS** \$0.38/message



# What Customer Gets Buying BGAN Prepaid Package?



- BGAN Hardware Unit
- BGAN Pre-paid SIM card with pre-loaded airtime
- If customer requires more airtime, they could buy additional PINs.

Note: SIM Cards are Idle at time of Purchase. Activation will be done upon request within 24 hours.





# Refill Methods

**BGAN SIM Cards can be refilled via the following ways:**

- Send request to [bgan@xsatfze.com](mailto:bgan@xsatfze.com) or
- Via **BGAN Launchpad Services** page.
- Free call from **BGAN terminal** to **Inmarsat Helpdesk**

**BGAN SIM Cards can be Activated via the following ways:**

- Send request to [bgan@xsatfze.com](mailto:bgan@xsatfze.com)





# Prepay Attributes

- Top-ups and balance
  - top-ups are non-refundable
- Rollovers
  - Rollovers are supported
- Reactivation Fees
  - 1 month grace period for a new top-up after commitment period is over
  - If a top-up is applied after this grace period, a reactivation charge of \$45.00 will be made.



# Package, Examples.

## ***12 months Package***

SIM 123 is activated on 5 June 2006:

SIM must generate \$500 worth of traffic between:

1 July 2006 and 30 June 2007

1 July 2007 and 30 June 2008 etc.

## ***4 Calendar Month Package***

SIM 456 is activated on 1 June 2006:

SIM must generate \$200 worth of traffic between:

1 June 2006 and 30 September 2006

1 October 2006 and 31 January 2007

1 February 2007 and 31 May 2007 etc.



# Insufficient Usage Examples.

- Where a **subscriber's usage is less than the minimum usage value** within the subscriber commitment period;
- If the subscriber holds sufficient balance to 'pay' for the shortfall (i.e. \$155 or \$455 less the actual usage charge):
  - The shortfall shall be deducted from the subscribers pre pay balance.

## *Example:*

SIM 123 is activated on 26 May 2006 with an initial balance of \$800 (excluding Activation Fee) on the 4 monthly package and generates:

- **\$199 usage by 30 September 2006.**
- \$1 shall be deducted from the current balance on the PrePaid platform to make up the \$200 minimum usage requirement.
- \$1 shall be added to the DP's invoice.
- **\$199.99 usage by 31 January 2007**
- \$00.01 shall be deducted from the current balance on the PrePaid platform to make up the \$200 minimum usage requirement.
- \$00.01 shall be added to the DP's invoice.
- **\$300 usage by 31 May 2007**
- No excess charge as this is above the minimum usage requirement.



## Insufficient Usage Examples (cont).

- If the subscriber holds insufficient balance to 'pay' the full shortfall:  
The subscriber will have their balance set to 0 by removing the remaining balance from the PrePaid platform. The DP will be charged this value removed within their next bill.

### *Example:*

- SIM 123 is activated on 26 May 2006 with an initial balance of \$200 (not including Activation Fee) and generates:
  - \$154 usage by 30 September 2006.
  - \$46 shall be deducted from the current balance on the PrePaid platform to make up the \$200 minimum usage requirement.
  - \$46 shall be added to the DP's invoice.